

ELRIG EVENTS PROSPECTUS 2018



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ELRIG Events 2018

Welcome to ELRIG's 2018 events programme. After a hugely successful 2017, ELRIG's 2018 events programme will consist of 5 meetings, each bringing together multiple leading experts in the world of early drug discovery and addresses the challenges facing them.

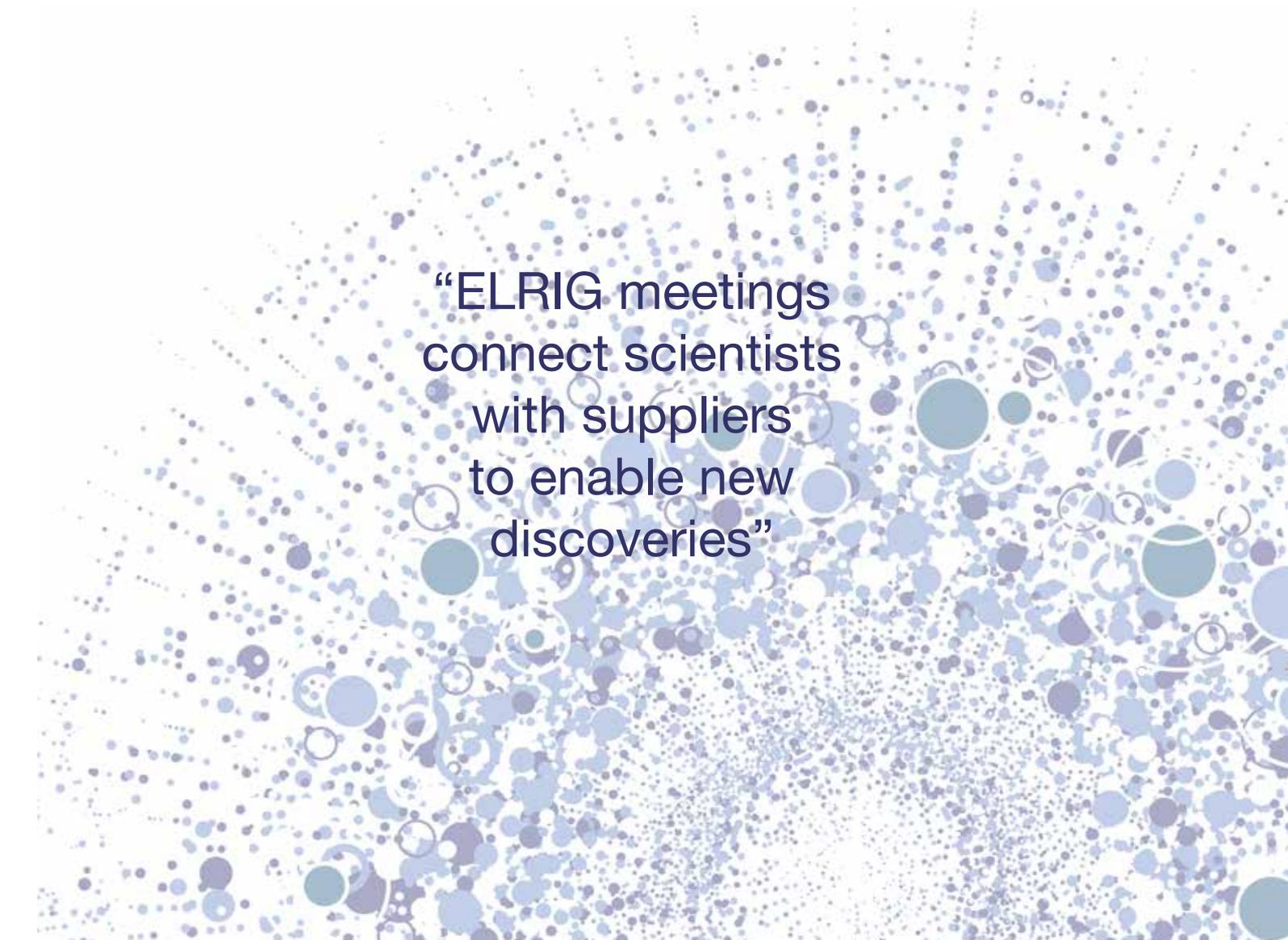
Each meeting will feature a fantastic scientific programme, vendor exhibition and poster display as well as multiple networking opportunities for vendors and delegates. Throughout 2018, we will also run a series of smaller networking events across the country to encourage life sciences professionals to meet colleagues and contacts in their local area. Join us at one or more of our upcoming events to hear leading experts in industry and academia discuss cutting edge research and technologies.

“The scientific programmes at ELRIG Events together with the opportunity to engage with like-minded individuals, makes this a must attend event.”

About ELRIG

ELRIG (European Laboratory Research & Innovation Group) is a leading European not-for-profit organization that exists to provide outstanding scientific content to the life science community. The foundation of the organisation is based on the use and application of automation, robotics and instrumentation in life science laboratories. Over time, we have evolved to respond to the needs of biopharma by developing scientific programmes that focus on cutting-edge research areas that have the potential to revolutionize drug discovery.

With more than 7,000 life science professionals across the UK and Europe, ELRIG benefits members by providing high impact networking events to enable the exchange of information within disciplines and across academic and biopharmaceutical organisations.



**“ELRIG meetings
connect scientists
with suppliers
to enable new
discoveries”**

Robotics & Automation 2018

FESTO, Stuttgart, Germany
28th February 2018

Emerging Automation Trends & Strategies in the Lab Environment

Conference Directors:

Paul Kendal (FESTO UK), **Wolfgang Trautwien** (Festo AG&Co), **Paul Harper** (AstraZeneca),
& **Andreas Traube** (Fraunhofer Institute)

As laboratory experimentation, data and interpretation become increasingly complex, automation and information technology (IT) solutions become essential for successful drug discovery.

The lab of the future will open unforeseen potential as higher throughput, precisely controlled automated processes; with smarter information collection and analysis, solve today's problems and bring new opportunities.

The aspiration of this "future lab" is to empower scientists to simply perform the right experiment and bring new ideas to light.

This ELRIG meeting program will focus on how we make future laboratory solutions smarter to deliver more to science. Speakers from leading organisations will present a program focused on the fundamentals of the smart lab considering contributors such as Industry 4.0, Internet of Things (IoT), Artificial Intelligence, automated decision making, cloud processing and big data acquisition and handling. This one day conference will provide an exclusive opportunity to network and be involved in inspiring and interesting discussions with opinion leaders in instrumentation, informatics, lab automation, strategy developers and industrial automation experts together with a strong and aligned vendor community.





Research & Innovation 2018

Homerton College, Cambridge
17th -18th April 2018

New biology, New targets

Conference Directors

Mark Wigglesworth (AstraZeneca) & **Mike Kerins** (Cambridge Bioscience)

The meeting will bring together world class speakers and leading academic and industry experts who will discuss the challenges and opportunities in the area of new technologies and novel targets to improve the success of drug discovery and to develop new therapeutic agents. Hear up-to-date views on this exciting and rapidly evolving area, including presentations on the latest advances and technology breakthroughs.

Each year, Research & Innovation provides a highly impactful learning and networking opportunity for scientists engaged in early-phase drug discovery whether in Academia, Biotech or Pharma. Scientific sessions are complemented by a poster session, networking opportunities and a vendor exhibition with over 40 exhibitors, including recently formed companies with new and disruptive technologies. This year's meeting will focus on taking new understanding derived from clinical observation and 'omics forward to identify and prosecute novel drug targets. The sessions will cover:

Technologies and strategies for novel target discovery

Including novel genomic and proteomic approaches to target discovery across a wide range of diseases

Novel targets in neuroscience

Emerging opportunities in neuroscience informed by fundamental research into health and disease

Technologies for novel target prosecution

Case studies on how to engage with challenging new targets and develop workable screening processes for new targets – e.g. PROTACs

Novel targets in oncology

Emerging opportunities in oncology including topics such as personalized medicine and gene regulation by non-coding RNAs.



Discovery Technologies 2018

Alderley Park, Cheshire

23rd May 2018

Discovery Technologies: Mass Spectrometry & Organ on a Chip

Conference Directors

Melanie Leveridge (GlaxoSmithKline), **Jonathan Wingfield** (AstraZeneca), **Eric Tang** (TEK Biomedical Consultancy), **Emma Sceats** (CN Bio Innovations) & **Peter Marshall** (GlaxoSmithKline)

ELRIG is pleased to invite you to the inaugural Discovery Technologies Meeting, to be held at Alderley Park, Macclesfield, UK, on 23rd May 2018. This exciting new ELRIG meeting will focus on the application of novel and emerging technologies that are reshaping the drug discovery paradigm.

For 2018, the conference will include two parallel sessions:

Advances in Mass Spectrometry **Advances in Organ-on-a-Chip Technologies**

During this 1-day conference, researchers from top academic and industrial laboratories will discuss advances and case studies in these two rapid evolving research areas. In addition to the outstanding speaker program, you will have the opportunity to take part in vendor workshops, network at the exhibition and gain strategic insights into potential solutions for increasing the success of drug discovery and development in your organisation.

This is a must-attend event to learn about the latest trends and new state-of-the-art technologies for drug discovery!





Drug Discovery 2018

Excel Arena, London
9th – 10th October 2018

Drug Discovery for Small & Large Molecules

Conference Directors

Rachel Grimley (Astra Zeneca), **Tim Hammonds** (Cancer Research Technology)

Katy Kettleborough (MRC Technology)

ELRIG's flagship conference, Drug Discovery, has become the largest meeting of life sciences industry professionals in the UK. Now in its 12th year, Drug Discovery 2018 will take place in London's Excel Arena. This 2-day event will bring together more than 1200 delegates and over 100 exhibiting companies from around the world who will highlight the latest ground-breaking research, discuss cutting-edge advances in the application of laboratory technology to understand disease biology and to identify novel chemical and biological candidate drugs.

Our scientific programme will feature over 50 world-class speakers in 6 main session tracks, each highlighting the latest scientific breakthroughs and new approaches that are driving this success. Scientific tracks will cover therapeutic areas, innovative technologies and target progression challenges. And new to this year, we also introduce tracks on anti-infectives & rare diseases and Drug Discovery Networks - alliances, partnerships, CRO management & Open Innovation.

To maximize the interaction between delegates and exhibitors/sponsors, our programme includes scientific poster sessions, coffee/tea and lunch breaks that are located within the vendor exhibition area and a drinks/networking reception on the first day. The meeting is free-of-charge to all delegates and include complimentary refreshments and lunch. Exhibition spaces are limited so we recommend booking early to ensure a prime location.

We have several sponsorship opportunities available to our vendors and are proud to now offer Bronze, Silver, Gold and Platinum sponsorships that can provide a wide range of new and exciting benefits for any organization. We are also happy to discuss a tailored package to suit your budget. Contact us if you have ideas about other sponsorship packages not included in this prospectus.



Pharmaceutical Flow Cytometry & Imaging 2018

GlaxoSmithKline, Stevenage
14th – 15th November 2018

Flow Cytometry & Imaging from single cell to the patient

Conference Directors:

Beverley Isherwood (AstraZeneca), **Rob Jepras** (GlaxoSmithKline), **Andrew Filby** (Newcastle University), **Ben Powney** (Eisai), **James Pilling** (AstraZeneca), **David Lanham** (Eurofins)

The 6th biennial Pharmaceutical Flow Cytometry and Imaging meeting will be held at GlaxoSmithKline, Stevenage, UK. Flow cytometry and imaging are two powerful technology platforms that enable high-content analysis of physiologically-relevant cell systems and pre-clinical and clinical biomarkers. Since our first meeting in 2008, we have seen the technology develop and the applications widen across many areas of industrial and academic drug discovery and development. This meeting will focus on the application of Flow Cytometry and Imaging to illuminate biology from the single cell to the patient.

We aim to bring together the research community working in the field of flow cytometry and imaging with interests in developing and applying the technology for pharmaceutical research. Join scientists from pharma, biotech, CROs and academia to hear talks given by speakers at the cutting edge of cytometry, take part in commercial vendor lab-based workshops, network at the exhibition, innovation forum and speakers dinner and gain strategic insights into solutions for increasing the success of drug discovery and development. The scientific program for this meeting is:

Translational Flow Cytometry and Imaging in Drug Discovery and Development

Application of technology in biological models from the microscale and single cell through to complex in-vitro tissue systems and the clinic.

Novel and Emerging Technologies

Next generation instrumentation, and probe and sensor technology for pharmaceutical research.

Next generation Cytomics in Pharmaceutical Research

Exploration of the latest systems approaches, utilising functional genomic technologies to link the genome and proteome to cellular regulation and function, for predictive medicine.



ELRIG Networking Events 2018

At the end of 2016, ELRIG launched the first in a series of free to attend networking events. Since the first event in December in Cambridge, there have been a series of events held at various locations around the country.

ELRIG networking meetings are short, usually evening, sessions encouraging the collaboration between local researchers who are focused on developing solutions for unmet scientific or technical challenges through enhanced collaboration opportunities between scientists from academia, pharma / biotech and the technology industry. With these events, we want to create a forum to engage in a beneficial manner and in a very localised environment.

Each event has a different theme, and the format of the events involve 2-3 informal presentations by invited speakers whose work is relevant to the theme of the meeting. This is followed by a Free to attend, food and drinks reception to facilitate further networking.

ELRIG will host six networking events during 2018. Planned locations are:

- Cambridge
- Cheshire
- Nottingham
- Oxford
- Scotland

Further locations will be confirmed throughout the year. Follow us on Twitter **@ELRIG_UK** for updates.

We are also pleased to offer the opportunity to purchase one of a limited number of a table top exhibition spaces at one of these events. If you would like more information, please contact a member of the ELRIG team at **info@elrig.org**.



Communicate

Expand your local network and share research with like-minded individuals



Collaborate

Explore collaboration opportunities between academia and the pharma/biotech industry



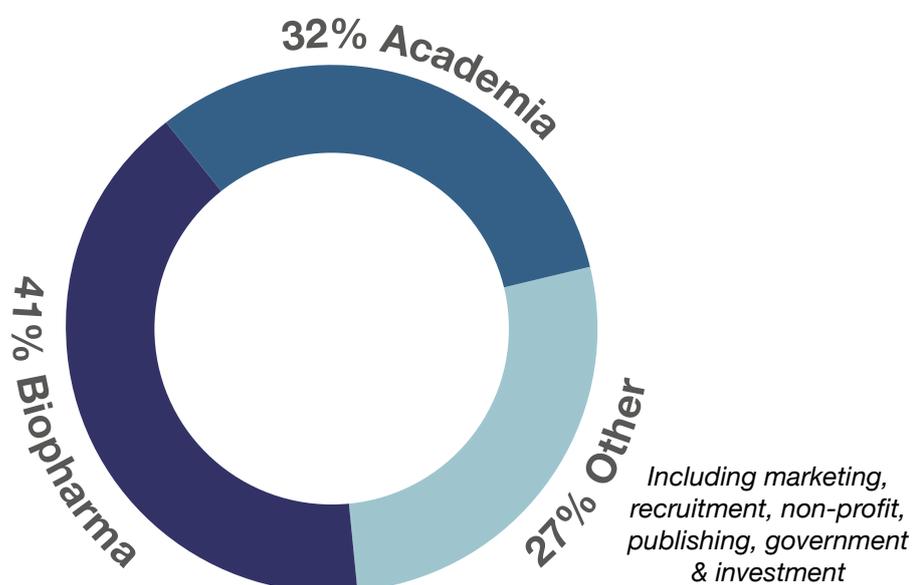
Innovate

Accelerate the pace of innovation through early development partnership

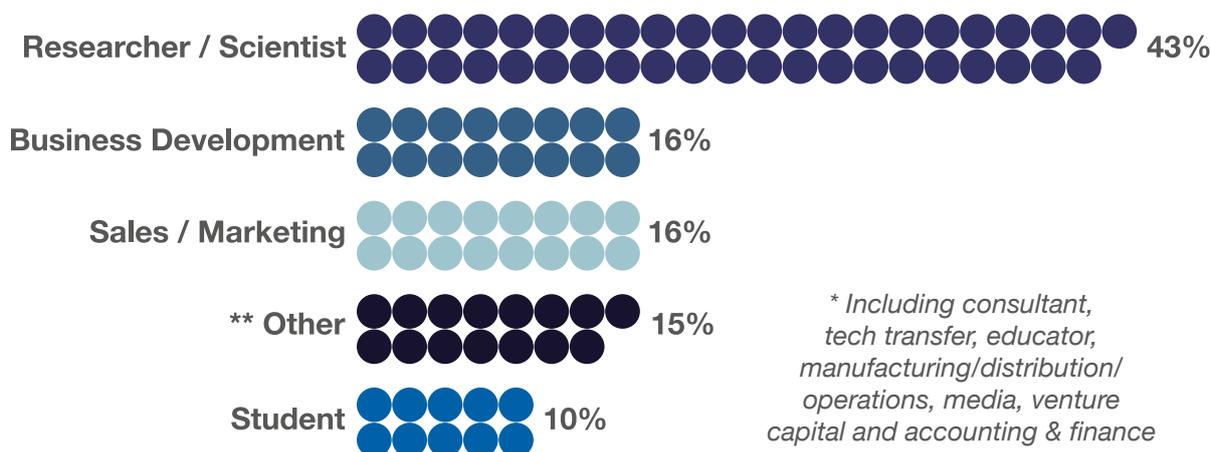
Why Exhibit at an ELRIG Event?

- Network with life science and drug discovery professionals from across the UK and Europe
- Learn about the newest research and state-of-the art technology advancements and get your latest technology noticed
- Increase brand awareness
- Keep up to date with worldwide industry trends
- Solidify relationships with existing customers and meet with new prospective customers and key decision makers
- Generate new sales leads and opportunities
- Take advantage of a pan-European stage to launch new products and services

Attendee breakdown by industry sector



Attendee breakdown by job title



Figures based on survey responses provided by attendees of Drug Discovery 2016

Exhibition & Sponsorship Opportunities

Sponsorship Benefit	Standard	Bronze	Silver	Gold	Platinum
Standard Exhibition Booth	•	•	•	•	•
Poster (Exhibitors have one poster included with the stand package. Additional poster spots are £250 +VAT each).	•	•	•	•	•
Name and logo in event programme	•	•	•	•	•
Logo with link on ELRIG website	•	•	•	•	•
Standard five minute snapshot to full auditorium		•	•	•	•
Literature bag insert / Chair drop	£500	£500	•	•	•
Premium booth space				•	•
30 minute podium presentation					•
Single rental of ELRIG mailing list	£2,500	£2,500	£2,500	£2,500	•
Booth Price for Robotics & Automation 2018	£2,000	£2,250	£2,750	£4,000	£10,000
Booth Price for Research & Innovation 2018 *	£2,500	£2,750	£3,250	£4,500	£10,000
Booth Price for Discovery Technologies 2018	£2,000	£2,250	£2,750	£4,000	£10,000
Booth Price for Drug Discovery 2018 *	£3,500	£3,750	£4,250	£5,500	£10,000
Booth Price for Pharmaceutical Flow Cytometry & Imaging 2018	£2,500	£2,750	£3,250	£4,500	£10,000

* Event includes an Innovation Zone

Some ELRIG events include an “Innovation Zone” which gives recently formed businesses with new technologies or services, access to a major event and critical exposure to the market at a % of the cost of a full booth price. With a prime location in the exhibition, companies and products in the Innovation Zone also feature in the printed event programme, ELRIG website and on the ELRIG app.

For further information on pricing and qualifying criteria, please see the ELRIG website or contact Sanj Kumar: sanj.kumar@elrig.org

ELRIG offer a number of other networking reception and bespoke sponsorship opportunities which can be tailored to meet your needs. These include:

- Speaker dinner
- Scientific track
- Lunch service
- Web banner
- Tea/Coffee service
- Networking reception
- Drinks reception
- Lanyard sponsorship
- Poster session
- Banner stand in lunch area
- Wi-Fi Sponsorship
- Wall Planner advertisement

To discuss any of these opportunities, contact us on: info@elrig.org



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